

# ICT SALES PROFESSIONALS

ICT Account Manager ANZSCO 225211  
 ICT Business Development Manager ANZSCO 225212  
 ICT Sales Representative ANZSCO 225213

## How to submit this form

- » Download and fill the editable form.
- » Once you have completed the form, log on to the online application portal and upload form.
- » In the "Documents Upload" section, you can add the required attachments in the respective category to your application.



\*Please use the template below to provide details of a representative sample of your products and clients within the past five years.

### \*Additional information

To support the application, you may also provide:

- » Client contracts
- » Catalogues
- » Client directory
- » Product presentations
- » Product / Solution brochures

Client / Customer Name	Residential (R) or Business (B)	Client Contact Details	Product or Solution Name	Production / Solution Description and Purpose	Sales Volume / Deal Size	Sales Outcomes
<b>EXAMPLE</b>						
e.g., ABC Business	B	ABC Business 123 Main Street Suburb VIC 3210 www.abcbusiness.com	XYZ Advanced Telephony System	The XYZ Advanced Telephony System provides easy and professional communication channels for medium to large businesses.	Installation and licensing for up to 1200 users	3-year contract to supply XYZ Advanced Telephony System and provide support services to users within ABC Business.
<b>SALES 01</b>						

Client / Customer Name	Residential (R) or Business (B)	Client Contact Details	Product or Solution Name	Production / Solution Description and Purpose	Sales Volume / Deal Size	Sales Outcomes
SALES 02						
SALES 03						

Client / Customer Name	Residential (R) or Business (B)	Client Contact Details	Product or Solution Name	Production / Solution Description and Purpose	Sales Volume / Deal Size	Sales Outcomes
SALES 04						
SALES 05						