

# ICT Sales Professionals

ICT Account Manager 225211 | ICT Business Development Manager 225212 | ICT Sales Representative 225213



## How to submit this form

- › Download and fill the editable form.
- › Once you have completed the form, log on to the online application portal and upload form.
- › In the “Documents Upload” section, you can add the required attachments in the respective category to your application.



## Additional information

To support the application, you may also provide:

- › Client contracts
- › Product presentations
- › Catalogues
- › Product/Solution brochures
- › Client directory

Please use the template below to provide details of a representative sample of your products and clients within the past five years.

Applicant’s Name

Employer/Business Name	Client Name/ Contact Details	Residential (R) or Business (B)	Product or Solution Name	Production/Solution Description and Purpose	Sales Volume/Deal Size	Sales Outcomes
Example						
	e.g., ABC Business 123 Main Street Suburb VIC 3210  www.abcbusiness.com	B	XYZ Advanced Telephony System	The XYZ Advanced Telephony System provides easy and professional communication channels for medium to large businesses.	Installation and licensing for up to 1200 users	3-year contract to supply XYZ Advanced Telephony System and provide support services to users within ABC Business.
Sales 01						

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Employer/Business Name	Client Name/ Contact Details	Residential (R) or Business (B)	Product or Solution Name	Production/Solution Description and Purpose	Sales Volume/Deal Size	Sales Outcomes
Sales 02						
Sales 03						
Sales 04						
Sales 05						