

Information sheet



FINANCE BROKER

(ANZSCO Code: 222112)

Group C



About this document

- » The following Information Sheet is for your reference only and should be used as a guide to assist with your Skills Assessment application to VETASSESS. This information is subject to change.
- » Please note that a Skills Assessment of the qualification involves assessment of both the qualification level and content. Qualifications are assessed according to the guidelines published by the Australian Government Department of Education, Skills and Employment.
- » The employment assessment involves determining the skill level and relevance of the tasks undertaken.
- » Integrity checks may be conducted to verify the qualification and employment claims made in an application.

Job description

A Finance Broker operates as an independent agent in the course of financial negotiations and arranges loans of money on behalf of clients.

Occupations considered suitable under this ANZSCO code:

- » Lease Broker
- » Mortgage Broker

Occupations not considered under this ANZSCO code:

- » Financial Market Dealer
- » Futures Trader
- » Stockbroking Dealer
- » Commodities Trader
- » Insurance Broker
- » Financial Investment Advisers and Managers
- » Credit and Loans Officer

These occupations are classified elsewhere in ANZSCO or are not at the required skill level.

Finance Broker is a VETASSESS Group C occupation












This occupation requires a qualification assessed as comparable to the educational level of an Australian Qualifications Framework (AQF) Diploma or higher.

Applicants can fulfil the assessment criteria for this occupation in four different ways.



Qualification and employment criteria

Applicants must have fulfilled at least one of the following four criteria (1–4):

GROUP C	Criteria for a positive Skills Assessment			
	Minimum comparable Diploma or higher AQF level	With highly relevant major field of study	Additional highly relevant qualifications*	Highly relevant employment duration**
1	 +	 +	N/A	 1 YEAR minimum
2	 +	No highly relevant major	 Minimum AQF Certificate IV level with highly relevant major	 1 YEAR minimum
3	 +	No highly relevant major	No additional highly relevant qualifications	 2 YEARS minimum
Pre-qualification methodology can apply to Group C occupations				
	Highly relevant employment duration**	With or without highly relevant major field of study	Additional highly relevant qualifications*	Minimum comparable Diploma or higher AQF level
4	 3 YEARS minimum +  1 YEAR minimum Within last 5 years	+ N/A	+ N/A	

* Additional qualifications in a highly relevant field of study include those comparable to the following levels:

- AQF Diploma
- AQF Advanced Diploma
- AQF Associate Degree or
- AQF Graduate Diploma

** Highly relevant paid employment duration (20 hours or more per week)

1-3

minimum years of employment highly relevant to the nominated occupation, completed at an appropriate skill level in the five years before the date of application for a Skills Assessment.

4

minimum 4 years of relevant employment required – three years of relevant employment (can be outside the last 5-year period) in addition to at least one year of highly relevant employment within the last five years before applying.



Qualification and employment criteria continued...

*If employment is prior to the completion of the qualification at the required level, an applicant must have at least one year of highly relevant employment at an appropriate skill level within the last five years. The remaining three years of pre-qualifying period may be within the last ten years.

A positive assessment of both qualification level and employment duration is required for a positive Skills Assessment outcome.

Qualification

AQF Diploma or higher qualification. This includes qualifications assessed at AQF Advanced Diploma, Associate Degree, Bachelor, Master and Doctoral level.

Highly relevant major fields of study include:

- » Finance
- » Economics
- » Econometrics
- » Accounting
- » Management
- » General Commerce
- » Business

Employment

Highly relevant tasks include, but are not limited to:

- » Determining clients' specific financial requirements, and researching and reviewing finance products for suitability to meet clients' requirements
- » Analysing clients' financial status, discussing financial options and developing financial strategies
- » Recommending loan combinations that meet clients' needs.

Additional tasks may include

- » Arranging home loan mortgages and other types of finance for clients through banks, lenders, and finance companies
- » Preparing documents that set out the conditions of finance, repayments and loan periods

- » Ascertaining clients' current financial position and financial intentions
- » Providing information and advice about credit products and associated finance transactions
- » Identifying a range of credit providers that may approve a loan for a specific situation
- » Assessing clients' borrowing capacities
- » Assisting in the selection of the most suitable loan structure and products that suit clients' objectives
- » Completing loan application documents
- » Updating clients on the progress of their application and their credit approval
- » Keeping in touch with credit providers to ensure that settlement of clients' loans occurs without unnecessary delay.

Employment information

Finance Brokers are "go-betweens" who typically liaise with banks and credit unions on behalf of their clients to arrange home loans, car loans, commercial finance and investments.

They work as independent agents in assisting clients to access loans from a range of financial institutions. They typically work for dedicated mortgage broking or lease broking businesses, often small or medium-sized enterprises. Some may be self-employed.

Please note that Financial Dealers, Financial Investment Advisers and Managers are separately classified in ANZSCO, and will not be considered under this occupation.

Supporting Material for Assessment

When applying for a Skills Assessment, please ensure you submit sufficient evidence supporting your proof of identity, qualification and employment claims. A full list of the documents required can be found on the VETASSESS website under Eligibility Criteria.

While the VETASSESS Skills Assessment for migration purposes is distinct from an assessment for licensing or registration purposes, you are advised to provide copies of relevant licences (including from overseas), if held.

You are also further encouraged to provide evidence of membership of, or affiliation to, industry or professional bodies and copies of any relevant prizes, certificates or other forms of commendation.

You should also provide details of any relevant training or professional development courses undertaken. These may be detailed in the Curriculum Vitae/Resume provided.

